

Preparation

Name of Project:	To Prepare and Deliver Multi-Stakeholder Dissemination Workshop		
Abbreviation: Organic Clusters Dissemination Workshop			
Client: Social Fund for Development (SFD)			
Date:	May 15 th , 2016		
Version:	Final Report		

Team Leader: Dr. Samir Makary

Project Manager: Lamy Makary

REVISION	DATE	DESCRIPTION	PREPARED BY (AUTHOR)	REVIEWED BY
1	15/5/2016	Final Report	Liana Lotfy	Lamy Makary Samir Makary

Document no.: 21N.3.2.16 /S/E

Disclaimer

This report has been prepared for the sole benefit of the client. Neither the report nor any part of the report shall be provided to third parties without the written consent of HLB Egypt-Makary Consulting. Any third party in possession of the report may not rely upon its conclusions without the written consent of HLB Egypt-Makary Consulting. Possession of any HLB Egypt-Makary Consulting model does not carry with it the right of publication.

HLB Egypt-Makary Consulting conducted this analysis and prepared this report utilizing reasonable care and skill in applying methods of analysis consistent with normal industry practice. All results are based on information available at the time of review. Changes in factors upon which the review is based could affect the results. Forecasts are inherently uncertain because of events or combinations of events that cannot reasonably be foreseen including the actions of government, individuals, third parties and competitors.

HLB Egypt-Makary Consulting is a member of HLB International. HLB International is a world-wide network of independent professional accounting firms and business advisers, each of which is a separate and independent legal entity and as such has no liability for the acts and omissions of any other member. HLB International Limited is an English company limited by guarantee which co-ordinates the international activities of the HLB International network but does not provide, supervise or manage professional services to clients. Accordingly, HLB International Limited has no liability for the acts and omissions of any member of the HLB International network, and vice versa.

CONTENTS

1	THE CONFERENCE	
2	RECOMMENDATIONS	,
	2.1 ADVOCATE COMPETITIVENESS OF ORGANIC CLUSTERS IN EGYPT)
	2.2 AGREE ON COMMON DEFINITION OF "ORGANIC CLUSTER" IN EGYPT (TAKING THE DEFINITION IN THE MAPPING STUDY AS AN INITIAL STEP)	3
	2.3 DISCUSS SUITABLE INSTITUTIONAL SETUP/ MANAGEMENT MECHANISM FOR FUTURE CLUSTER SUPPORT	3
	2.4 DISCUSS WAY FORWARD TOWARDS UPGRADING/ UPDATING ORGANIC CLUSTERS MAP OF EGYPT	
	2.5 DISCUSS WAY FORWARD FOR COLLABORATION TOWARDS FUTURE CLUSTER DEVELOPMENT, AS PART OF NATIONAL INITIATIVE IN EGYPT)
3	ANNEXES8)
LI	ST OF ANNEXES	
	nex 1: Conference Agenda	
	nex 2: Registration Sheet9	
An	nex 3: Selected Photos from the Conference	,

ABBREVIATIONS

AFDB	African Development Bank
IT	Information Technology

NGO Non-governmental Organization
SFD Social Fund for Development
SMEs Small and Medium Enterprises





1 THE CONFERENCE

The "Knowledge Sharing Conference for Cluster Development Stakeholders in Egypt" took place on Tuesday May 10th, 2016 at Nile Ritz-Carlton Cairo Hotel. The conference consisted of an opening session by SFD and AFDB top management, followed by three other sessions presenting different studies conducted by SFD, and a closing session for policy recommendations, as shown in the agenda attached as **Annex 1**.

There were around 154 participants (registration sheet attached as **Annex 2**) representing different institutions: governmental, public, private, international donors, and individual experts. These participants were all concerned with cluster development in Egypt from different aspects such as finance, training, statistics agencies, and export promotion.

In their introductory speeches, SFD Managing Director, Mrs. Soha Soliman, and AFDB Resident Representative, Mrs. Leila El-Mokaddem, highlighted the importance of clusters to Egypt and their impact on its economy, the different aspects to be considered in their development, and the importance of uniting different objectives and having a policy dialogue with the government through different means such as this conference. Furthermore, Head of Non-Financial Services Sector at SFD, Dr. Raafat Abbas, and AFDB Task Manager, Mrs. Gehane El-Sokkary, highlighted the challenges facing clusters and the importance and need for their development, and emphasized the importance of stakeholders' cooperation under a national initiative for cluster development in Egypt. Initial feedback on the conference was positive and participants agreed on the importance of the results presented during the conference as well as their cooperation for the best interest of clusters. Selected photos from the conference are attached as **Annex 3**.



2 RECOMMENDATIONS

These policy recommendations were discussed in the conference, subsequent to the organic clusters mapping, cluster development best practices and diagnostic studies in carpet clusters, in order to foster development of a map and future cluster development in Egypt. Policy recommendations are classified by key issue.

2.1 ADVOCATE COMPETITIVENESS OF ORGANIC CLUSTERS IN EGYPT

- 1. Foster collaborative work between cluster members and encourage them to cooperate together in order to increase competitiveness and productivity and decrease cost. This could be achieved through the following for each cluster:
 - Common transportation systems;
 - Common procurement of raw materials in order to reduce their cost of production and gain access to higher quality of raw material.;
 - Common branding to help access more marketing channels and sell products locally and abroad.
- 2. Brand local produce to reflect authenticity and initiate awareness campaign to promote the clusters' products, as pride to the Egyptian manufacturing and culture.
- 3. Raise awareness about the importance of quality control for clusters' products and adopt a quality scheme to implement enhanced quality control measures and monitor their application.
- 4. Management bodies/ stakeholders should develop action plans for clusters in order to raise their market knowledge, an example for this is to provide them with indicative pricing schemes to adopt for their products. This would help cluster members focus on increasing their competitiveness and stop focusing on competition between them.
- 5. Improve and increase available sources of raw material, with special reference to those serving different areas, in order to increase the product quality (such as sheep breeds for wool and mulberry and other projects for silk serving Saqiet Abou Sha'ara, Akhmim and Naqada).



2.2 AGREE ON COMMON DEFINITION OF "ORGANIC CLUSTER" IN EGYPT (TAKING THE DEFINITION IN THE MAPPING STUDY AS AN INITIAL STEP)

Proposed activities;

- 1. Open dialogue amongst stakeholders to agree on a common definition of "organic cluster".
- 2. Draft the definition as a law to be applied by all stakeholders.

2.3 DISCUSS SUITABLE INSTITUTIONAL SETUP/ MANAGEMENT MECHANISM FOR FUTURE CLUSTER SUPPORT

- 1. Promote national initiative for cluster development in Egypt to be well represented by key stakeholders which are connected with the different clusters.
- 2. Initiate permanent institutional management setup/governmental body (could be under the ministry of industry, trade and SMEs) concerned with cluster development from different aspects, clusters and their problems, to ensure engagement/participation of key stakeholders and coordinate their efforts, in addition to the importance of enhancing the role of existing bodies.
 - In this respect, the institution "doing the job", i.e. implementing cluster development initiatives, should be different than the institution "sharing and learning from it", i.e. monitoring, evaluation and knowledge dissemination. And hence, if stakeholders implement the initiatives, the suggested body should ensure sharing and learning from them.
- 3. There are different cluster development models to choose from (i.e. value chain, cluster development, and network development). The most appropriate should be chosen in light of the environment in Egypt, or a combination could be tailored from the three models.
- 4. Construct and regularly update a list of stakeholders to be classified by national, international and regional level, type of activities/ services/ support provided, active to



less active and from general to more specific stakeholders, so each layer will be involved in different discussions or policy levels.

- 5. Promote significant contribution of private sector in cluster development initiatives through collaborative process involving large companies, teaching and research institutions, individual local and international experts, and NGOs, to cooperate with government at multiple levels.
 - In this respect, the private sector is more efficient in implementing cluster development initiatives, but it is recommended that the government acts as a facilitator as it is better in providing responsible products through ensuring better living conditions and offering better chances to produce and supply;
 - It is also recommended to design programs to guarantee minimum infrastructure, health and living standards for clusters' employees.
- 6. Improve institutional setup, draft laws and establish a clusters platform that would enhance their enabling environment, especially in light of their high informality, and propose specific economic incentives to attract clusters to the formal sector.

2.4 DISCUSS WAY FORWARD TOWARDS UPGRADING/ UPDATING ORGANIC CLUSTERS MAP OF EGYPT

- 1. Upgrade map from IT perspective to allow for more statistical analysis and upgradable interface.
- 2. The map is the starting point towards better cluster development in Egypt, and hence it is important to ensure its sustainability through the following:
 - Allow accessibility to all stakeholders in order to update and increase level of data accuracy, through an agreed body, and initiate and maintain data collection sharing platform to be accessed by stakeholders and clusters (to complement the map), as sort of information center/cluster observatory;
 - Similar to other countries, it is recommended that this observatory be an open observatory with the data copyrighted, i.e. copyright to update the data, but not to access and use the data.
 - Make the map accessible publicly for the benefit of cluster development by various stakeholders and researchers;
 - Continuous monitoring and evaluation of clusters and cluster development initiatives.



- 3. The map should also be accessible as well to value chain members such as suppliers of raw materials, in addition to the consultants and service providers.
- 4. Continuously review international best practices and cluster observatories in order to be updated with new cluster identification and development means and practices.

It should be noted that the Consultant will keep hosting the map for one month, after which the map will not be accessible to anyone other than the Consultant. It is therefore recommended to speed-up the process of hosting the map from the part of the IT department at SFD.

2.5 DISCUSS WAY FORWARD FOR COLLABORATION TOWARDS FUTURE CLUSTER DEVELOPMENT, AS PART OF NATIONAL INITIATIVE IN EGYPT

- Develop national sustainable cluster development strategy and long-term visionary plan/ roadmap for Egypt with collaboration of stakeholders and participation of clusters. This should consist of practical solutions to be implemented on the ground rather than theoretical ones.
 - A suggestion is to work on 3 different levels consisting of the whole comprehensive strategy: Vision → Initiatives → Programmes, and these should be developed and implemented regardless of any government changes;
 - Another suggestion is to have national programs for different sectors and then work through them on clusters within each sector.
- 2. Coordinate efforts of stakeholders and donor programs to reach all clusters in different governorates in Egypt, rather than focusing on few famous clusters and neglecting others even if they are potential.
 - A possible way to do this is through constructing contribution matrix of all existing and potential stakeholders' initiatives, with funding sources, timing, implementation status and evaluation of results, by cluster, to be renewed every 3 years, in order to enable better planning, monitoring and evaluation, and coordinate/complement efforts;
 - It is suggested that each stakeholder focuses on development objectives related to its mission and field of work (e.g. export, finance, marketing, training,...etc.).



- 3. Ensure adoption of sustainability measures in all interventions in order to guarantee their long-term effect on clusters. In this respect, adequate exit plans for each intervention should be developed.
- 4. Enhance knowledge of clusters about different aspects such as local and international demand on their products, advanced production techniques, quality control measures, available competition, pricing...etc., through improved dissemination channels of data and information.
- 5. Establish/enhance market linkages and accessibility to local and international markets through focused market research, increase and ensure participation in national and international exhibitions, and national initiative for permanent retail outlets.
- 6. Facilitate access to finance to all SMEs and cluster members.
- 7. Strengthen cluster infrastructure and facilitate procedures for establishment of new clusters.
- 8. Develop a national strategy for export support and promotion for different cluster products.
- 9. Work on defining a governance system in clusters in order to ensure they are well represented to external parties nationally and internationally.
- 10. Encourage Egypt's participation in the international community of cluster development through conference and sessions, as well as training missions abroad, in order to share knowledge, benefit from the international community, and enter into mutual agreements with them. This would be on two levels; the clusters themselves and the experts/professionals who work with them (i.e. cluster development leaders/agents) to drive the cluster development vehicle, especially the youth.
- 11. In this respect, cluster development agents in Egypt should be encouraged to learn from other countries, but most importantly, clusters should also learn from each other and a mechanism for knowledge sharing and relations between clusters should be established.
- 12. Speed-up development and implementation of cluster-related policies for the best interest of cluster development.

6



• It is recommended to undertake mapping of clusters in parallel with diagnosis of pilot clusters (as actually done by SFD) in order for both processes to complement each other and to learn from our mistakes throughout the development process.





3 ANNEXES

Annex 1: Conference Agenda







الميلارة القومية لتتمية التجمعات الإنتاجية في مصر National Initiative for Cluster Development in Egypt

مؤتمر تبائل الخبرات بين الجهات المعنية بتثمية التجمعات الإنتاجية في مصر Knowledge Sharing Conference for Cluster Development Stakeholders in Egypt

> الثلاثاء ١٠ مايو ٢٠١٦ – فلدى رينز كارلتون النيل، القاهرة Tuesday May 10th, 2016 – Nile Ritz-Carlton Hotel, Cairo

Time	Topic	الموطوع	The State of the S
9:00 - 9:30	Media & Guests Registration	تسجيل المضور والسادة الإعلاميين	$A_{1}X \times \dots A_{2} \times x$
9:30 - 9:35	MC Words	كلمة التوجيب	4:50 - 4:50
9:35 - 9:50	SFD Managing Director - Mrs. Soha Soliman AFDB Resident Representative - Mrs. Lella Mokaddem	الجنسة الأطلاعية علمة الديد أدين حام الصندوق الإجتماعي للتندية — الأستفادًا منها سليمان - كلمة الديد سنل بلك التندية الأفريقي — الأستفادًا ليقة المقدم الأستفادًا ليقة المقدم	9:0+ = 9:00
9:50 – 11:05	Importance of Cluster Development & Mapping of Organic Clusters in Egypt Introducing Organic Clusters in Egypt — Head of Non-Financial Services Sector at SFD, Dr. Raafat Abbas Introducing the Support to MSMEs in Organic Clusters Project — AFDB Task Manager, Mrs. Gehane El-Sokkary Introductory Speech — Study Team Leader, Dr. Samir Makary Documentary on clusters in Egypt Presentation of study findings "Mapping of Organic Clusters in Upper & Lower Egypt" — Mr. Lamy Makary Presentation on international best practices in mapping from IT perspective — Dr. Elsayed Hemayed Demonstration of the organic clusters map of Egypt — Mr. Lamy Makary and Dr. Elsayed Hemayed Q&As	المسلمة التجمعات الإتناجية وحصر التجمعات الإتناجية مقبية تلمية التجمعات الإتناجية وحصر التجمعات الإتناجية معرب الطبيعة في مصبر ونبين القطاع المركزي القطمات غير المالية ونبين القطاع المركزي القطمات غير المالية مشدة عن مشروع أختم المشروعات الإتناجية الطبيعية والصعيرة والمؤسطة في التجمعات الإتناجية الطبيعية المسلول عن الإنتاجية في مصر التجمعات الإنتاجية وسنع خرائط التحميد الإنتاجية من المسلول عن	11:>= 4:0+
11:05 - 11:35	Coffee Break	استوامة	11-72-11-12
11:35 - 12:35	Second Session International Best Practices & Recommendations Presentation of study findings International Best Practices in Organic Clusters Development in Countries Similar to Egypt and Identification of Best Practices that Could Be Applied Within The Egyptian Context" - Mr. Mukesh Gulati Workshop policy recommendations - Dr. Samir Makary O&As	الجلسة الثانية الخضل المعارسات الدولية والتوصيات حرص الثاني تراسة التنسل المعارسات الدولية النمية التجمعات الإنتنجية العليمية في تول مشايهة المصر و تحديد الحسل المعارسات التي يمكن تطبيعها في مصر - أو موقيقان جولاتي توصيات ورشة المعل - د. معمير مكارى استلة و الحرية	17;70 = 11;70
12:35 - 1:05	Coffee Break	استر احة	10 - 11:50
1:05 - 1:45	Third Session Handmade Carpet Clusters in Egypt Presentation of "Diagnostic Study and Action Plan for Nand-made Carpet Clusters" – Mrs. Akila Refaat O&As	الجامعة الثالثة كجمعات السجاد البلوي بمصر عرص الثالاج الدراسة التسخوصية الجمعات السجاد البدوي في حسر – الا عقيلة رفعت استة والجوية	1150 - 1140
1:45 - 2:15	Closing Session Wrap-up Wrap-up/ summary — Dr. Samir Makary	الجاسة الكتامية الملكس « ملخص – د, معور مكاري	1:10 = 1:50
2:15 - 3:15	Lunch	etie	F:10 - T:10

Consultant and Conference Organizer:

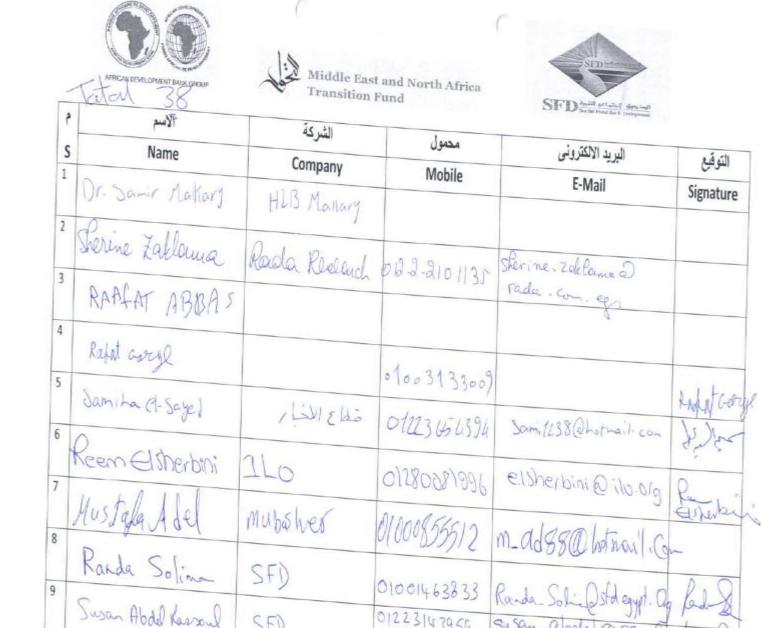


الإستشاري ومنظم المؤتمر:

May, 2016



Annex 2: Registration Sheet



SFD

333 143959



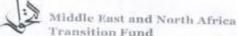
0	AFRICAN DEVILOPMENT BASIS CALCUS	Middle East Transition	t and North Africa Fund	SFD will arrive departs
	Esmetal papered Zight	Parl Radio	- Cair . 10676	81889 esmerallachmedaya
	Marly Islick	deus segtor	off 22.5.288	MARGEZ 8@ listual Con more
-	Ahmed Yacoup	Youm7.com	01114070012	ayacath 30@gmell. Con.
-	sahaz elbattly	SFA		scharelbather 19746 Sts
	Maral G-Samaday	USATD	Later to the same of the same	mclsamadoy@USATD.gov
7	Tarwa Abd FL Tanop	SFD	0/006063058	marua o placystore
	Thada Naut Din	SFD	0/00522884	19Mmm By alger
	1738a Abouzerd	SED	012700/07/2	1978 de stdegget. on
	SALAH MOGLED		11 1 1 x (2	19 cerale std egypt. on
	Shaimaa Frieg	SEN	0/006063238	O COLORES
١	Norwa Tulgat	TOC	0/00/490277	



	ATTECHN DEVELOPMENT MAY COTOLS	Middle East	and North Africa	SI D
21	Walnelhani	Fransition F.	and	SFD
22	/((Ansight Cadi	8000F0F2510	watersharp et of mail ron from
23	- Lee	- 1020	-11cus & 42	Valore 110 gett on
24	MandiMourad	Multilinghe	01110017796	1/5 261600
25	Mohamed phelmalek	Std	01009595300	C. Vo.
26	Harry Mandy	SFd	0/0/004084	
27	Alloa & Shery	SFD	0128728664	ashanifa sfdegypl and
28	Shahila El Rifee	multernedia		0-0 00 0
29	Rania Habib	GO Global	01001616452	rana Doglobal international
30	Tomer Helmy Moha	rried S - D	0/227901411	Tamor helmy@sfpegyr.org test
31	Red Hamed Abd-ELRA	1100	01/2 05 22 80	feda Haned Opedoral Con the by
Ш	Dua Abbas.	EBRD C	2001214666	Abbard Debrd - con



100		3	16	MAX.	1
(f) =	-	M			饷
10	v	10	10	1	0)
1	THIP	92	1	N 16	1
AFFRO	AN DEV	ELOPV	ENTRA	NK GR	COPT

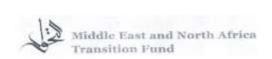




-	AFTICAN DEVELOPMENT BANK GROUP	Transition F	und	SFD	
32	Elsayed Hemayed	Cairo University	011/2006248	hemaged Clear org	
33	Hatin Kanal	SFD	38005HE0010		
34	Solly Elkholy	FET	01021444550	sallyel thely Dyphooga	C.Sc
35	shaimaa mewtafa	AWho of Chan		Shaimaamoustafo2	
37	Clsaroolshokry	Elek Le bour			
38	Radwa Khater	UNIDO - CET	01001437382	r. Khater@onido.org	Radwa Ha
39	Alaa Fahmy	UNIDO	01000397575	a. Fahmy@unido-org	afol
40				0	
41					
42					
_					





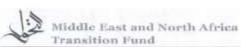




م	الاسم	الشركة	محمول	البريد الالكترونى	التوقيع
S	Name	Company	Mobile	E-Mail	Signature
1	جون عزيز	Halkorly	01225261057	# taziz@makatycons	Uting-com \$
2	Ehol Mohamed		01006192772	eghafav@sflegypt	duby
3	Lyman Paloee		33322225	cyman_Yable@sfoleguptag	Amour
4	HATEN SAKU	SFO	0/00 6681054		HS
5	Ameneil Solvinger	SFD	0/0/05/50/1	ashotely@sFDegypti.org	Min
6	Elvin Guindi	TURATH	0/22.2324763	Tuguindi@ egyptanlino	الع إلم الم
7	- CENT	SFD	1-100M.00	Homatass D	50
8	Ahmed Wahid	ENCPC		ahmed wa Tido gmata.	Town
9	Anyad El-Kady	FAITC	0/026167486	compadelkedy)7076.	Topp









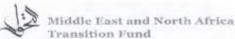
	VEHICLAR DESERVENT BANK CHOUL	V Transition Fi	und	P. S. H Sec. and Loud to Application on	
10	م ا دویه ما۲	وصدره الدنهاى للعالى	010=6088345	Ashat Hatura	Abratid
11	حـشاق، ا مال	5.T. d	\$066399408		Cia.
12	2 pring	V, K. 252	Jecet celto	MM Mand Cymul-con	col
13	ما بت دمیر	of inflated	100 (401-7.	That - Ethospieny 63 Plat.	can bei
14	Czej Niec	oice	0/00/003095	akilaryaat Ogmail.c	om AR
15	Rise	المناف المردوج	012000 166 15	moussaa@ebrd.com	11
16	ruel	SFD	0/22210 5021		St.
17	Je) 151	USAID	01222176366	ilotfi@usaid.gov	Try Lot
18	'crop	SPO	212 2711321)	Stehola Ospacy	C)R
19	My my Po	5 801.			date
20	Inana Helmy	unor	01223562672		4



	AFFICIAL CPRIENT BANK GROUP	Middle East at Transition Fu	nd North Africa
21	2/4/1/21/	. 5FD	0172437-6666
22	Je11195	SED	01110333707
23	المرجم النرب	SED	Oleo Gc 63 Re
25	ايالانج	SFD	61066063221
26	a ala	SKD	0822842881
27	Carlos person	Pailtie Planet	0/025005355
28	Olivier de Trojeff		als 25 co535)
29	Mandone Afia	EBRD	0100 50 50905
30	AL ARISK	3MC	0127202005
31	200 7 - C	ey, = [], 261	01022368080









	AFRICAN DEVELOPMENT MANK GROUP	Transition Fu	ind	SFD
32	Towner elghamy	249	01(871859)0	Tohowary OsFdery y ptong for
33	Ahmed Fadt	SFD	0/062893895	
34				
35	Ahmed Eldosoky	Jan 1 A	- N 462345 46	Romy CEG takes com
33	Barnsh Ornan	FET	01005701111	osman. basmal egmal. com
36		PARTICIP		ANTONIOCASTRO O PARTI CIR CAT
37	ANTONIO CASTRO motera bdelfor	10 10 10 10 10 10 10 10 10 10 10 10 10 1	-1-50101V-N	
38	C)			
39	Kareenabdalkara	Diean Ch	01006656656	
	Ahmed Elgendy		0/222/42429	agendy Ispdegyphorg
40	The state of the s			9
	Ahmed Bl Batran		1000111770	Ahmed my Bathan By her Com
41	The same of the same		100 100	
	Mahayard Abdelwahab	alektesed watchmill-	01225234708	Mabdelwahaby 22 agmillion
42	THE PROPERTY OF THE PARTY OF TH	was to strait.		The Company of
	Engy Smin	UN Women	01223935838	engy anis Qunwomen org
	00 /	The state of the s		00



	ATTICALI DEVELOPMENT BAIK GROUP	Middle East Transition F	and North Africa	SIDERATE	
43	Nouthan Amin Abd ELMobson	INJUSTICA GUNG'L	M099/61944	now hoursing exagmail	Roupan
44	Among JouseF	Social Fund Form	when a second	amony youse FO S FORgyo	
45	Sala Shalabi	Dream channel	0110852221	4506 182. 12 Juan 18	3
47	Cupaki	الواءنور		emanoveil@pahor.co	
48	Marcha Mar	tellemco	116114011-	almodification to the	
49	gold Whole	IMC	01275295529	- Sefektio	
50					
51					
52					
53					
-					



	الأسم	الشركة	محمول	i. senu . n	
	Name	Company	Mobile	البريد الالكترونى E-Mail	التوقيع
-	Mohamed Al Wayes	ABA	01222744013	mohamed at Kay as & York	Signature
	Hoba Hemolosa	مارت الم يحمل م بعل ورا			in.
	Mah and A/ Alka	لهذوق الامرا الم	0/006614231		ATTIM
	mote EAD de Chelle	(5/50/2) Surgery	11		M ALK
	Mound oney	start land 1/ales	0128101193	mural Press Obstro	10
	Yaser Kemdel	welched syly	6603214441	Yasier. Kandil@se	
1	Yasser Helmy Mahayed Sulteur	Social Fund	01727154460	Themy was boegys	trend
	1	coling to the	0100666775	3 in soltenostog	Pt de
	1 Phew		6127988847		V



	ATHOM DIVELON/GOTHMAK DECOM	Midalle East	and North Africa	SUD	Octo- V
10		Olas Fr 598 55	und S	SED	Synates
11	· Semoontan	0100202000	Social Find		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
12	Making and Abdel Halin	01001841133	Sicial fund		101
	Mukesh Gulati	+91986824 3	-0	mu Kestransusol	2 / 12/2
13	Mohanodalias	01000712111	TO MINE	mu Keshansino	unolathous.
14			- by		
15	Moha Muhamed Elegand	01141020917	CAPMAS.		
	Flanas Hodd Hady Ab Ja	010000	1		MoHa
16	Howaida El Hawary	01223370881	APMAS		Henry
17			Social Sound		
18	Nashwa Delai	012739G123	ILO		
	mantales 1 mil	665		Total Vi	
19	11 - Mexical	717		MRKIM ST.D. COM	
20	Warney Mehrs	ZC D			
	Wins	العاتقة			



21	ANTENNA CHESTON BASE CHESTON	Middle finst	Sport North Assign	Spranie	
21	wad Radwan	Textile development Center MTI	01007921822	M'APY'	Signe
22	S JE M	Center WIT			
23		. 1	310.0VD.1.	in 1/2 ma	
24	(35RD) Ch)	(3,26) ws	ilcc 41. cvoc	41185	
25	ALC	C. Wright	012566668	د لد ل دفي (فل)	
26	Marian Aldelswick	العالالالا	88818721110	12000	
27	THE WAS PLACED TO THE PARTY OF	9 SFD Head Trankly	0123199938	صراع مراكم	
28	nahrad solung	RE	01099965765	Max John	
29		v refriel	01727676715	Managosfayyat org	
30	Hai Hotel Rahman	UNDP	dal47271	Mei	
31	مرمزيه الفرب	SFD	MOVINCOL	010	





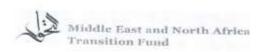




الاسم Name	الشركة Company	محمول	البريد الالكثرونى	التوقيع
J-)13 5,16CK	4		E-Mail	Signatur
ناجي وسالفتاح مانوس			nanous estdego	A COM
Manass Horal	the trial	11.12.132.00		
N'éjere	GLIEIPHI			
Spine a therbing	UNIDO	01222826251	ysher 82 @ smail ren	1/2/20
Hishan Baska	INC		Mon Blood hor.	<u></u>
	Name Name No Color of Source Color of Source Of Sherbing Source Of Sherbing	Name Company Name Company Solver Company Manager Compa	Name Company Mobile Solver Company Mobile Solver Company Mobile Note of the Solver of the Sol	Name Company Mobile E-Mail LOS NO LOS NON LOS









۴	الاسم أ	الشركة	محمول	البريد الالكتروني	التوقيع
S	Name	Company	Mobile	E-Mail	Signature
1	Tarek Nabil Sabbour	S.F.D	01001161624	solbbour & hotmail con	الإدارا
	Ali Zein Elabdren Knise	food and Agro industry technology Catra	01285803485	aly_Kasem Qychoo. Gm	gylyd Gy
-	Amr Elwy Eggod Diea od din	SFD	01068418416	ami_ Elwg DSPea	11-0x m
- 1		25-0	010 600 2625	edioa @stdayd.org	
	Mahamedelsocket	acahran	01117494949	sodeck 70@ hatrail	A
+	Saly Seado	SPD	0/00/063711	Sseda @ spd egyptor	3 = 5
	Palia Wazil	SFD	01006063043	drazilia Sdd eg 4ption	Duly-
1	Adel Elmajah		-0/00/569000	a mayah. ade la gro	il.c.
	ا وادل الوغدي	(Silver, Liguer)	145 VOC.57	ARK. AZMYDON	Carsian



10	N CHARACTER CONTENT SAME ORIGIN	Middle East a	and North Africa	emander	Signature
11	AZMY HABATA	الميم الماريخ لإنام لهنا	0/007864666	ARK-AZMY BOMIL COM	
2	Sherine Assem	EXPOSION LONG	01222141061	59.SSem@expolink.org	Roun
2	Fourt Tralect	Part Suit Assition	0109175086	Fethabet OFedamise	
	HEEN KIN	Programme Spenutist	4499	heewoong tim @ undp.org	12:
	Turkelguzur	TEL Amouas Fo-ORF	01272906799		
5	Heba yourry	Social Sud for Dovdopment	01/2777 1/25	hebo youry@sfolegys	lorg litel
	Katia Halah	Unibo		katia halabi @ postec eu	Wilely
	معالى.	per socies ais in	.17929402	he dophade yours com	14
	2 jie, 5 /26	الصررة الموماى للتمرك	0/005405687	summer radilina stop Egypt.	729
	Aman Shehata	PusC	0100509333	3 aymon. Shehota@	Ayum



projection and the second	NO DESCRIPTION BANK GROWN	Middle Ea	ast and North Africa n Fund	SFD bell string den and
21 Abd	of hamid tantury	STO	5/2229614h	atantany @ 15 paypt ora Qu
23 May	Shams El-Din	SFD	01005269778	mays @sldegypt. org My shame
24 A 2	K Shash Za shalala	SFO	01006063013	1033. a shaldy@Stategypt on whis
25 Air	toxel:	CFD	0111 111 92 96	0 00 0
tisna 27 Call	De Hater	Yadawee SED	01006688860	garra a yadawe com HB churlen & Streegy to og
28	whe Bedr	SFD	@ \oc\7152?	
29 (Va)	ied stiem	SFO	01006063133	wassem@sfdegypting walies
31				



Annex 3: Selected Photos from the Conference









